

6a. Plan Automobiles



Date: May 7, 2015

To: PLAN Finance Committee

From: Jill Stallman, ABAG PLAN – Claims Manager

Subject: Company Car – 2005 Honda Pilot

Action: **Committee to recommend disposal of PLAN vehicle (2005 Honda Pilot) and to apply proceeds of the sale to PLAN Administrative Fund surplus. Committee will explore the disposition of the 2005 Toyota Prius at a future date.**

Overview

ABAG PLAN has benefited from the use of two corporate owned vehicles (2005 Honda Pilot and 2005 Toyota Prius) for many years. The vehicles are used for business-related travel as well as claims-related site visits. The Honda Pilot was purchased exclusively for use by the former Risk Manager. Currently, this vehicle is available for all PLAN staff. With the staffing changes effective August 1, 2014, the number of PLAN staff using the vehicle and the amount of usage (mileage) has declined significantly. Both vehicles are fully depreciated and we the depreciation is funded (Administrative Fund). Currently, the reduced usage, age and required maintenance costs compel us to explore disposal of the vehicles and cost effective alternatives. The following analysis will assist in the decision making process.

Expense Review (Honda Pilot)

- May 7, 2015 – Incurred maintenance charges of \$1,157.04 to replace the timing belt and the tensioner that was leaking. (Receipt attached)
- Additional recommended service that was not imminent but will need to be addressed in the next 1,000 miles or so include:
 - Replace all spark plugs \$300,
 - Adjust the engine valves \$600,
 - Replace the front brakes \$270 and
 - Replace the rear brakes \$290.
 - Anticipated additional costs are \$1,460 + tax. (Estimate attached)
- **Total service required (incurred + anticipated) = \$2,617**
- Kelley Blue Book valuation on the vehicle for Trade-In and Private Sale (101,161 mile and current options/features for model EX-L) is between \$6,900 and \$7500 for Dealer Trade-In and between \$8600 and \$9200 for a private party sale. **The expected sale range is between \$6900 and \$9200 with a most likely value nearer to \$7500-\$8000.** (See two attached valuation reports)
- As noted, this is a 10 year old vehicle with 101,161 on the odometer. Note: The vehicle usage average per year is 10,116 per year over ten years; however, usage in recent years has declined due to shorter commute distance (no commute) by PLAN Risk Manager.
- The California Chamber of Commerce reports the 2015 business mileage reimbursement rate to be \$0.575/mile. (<http://www.calchamber.com/headlines/pages/12122014-irs-announces-2015-standard-mileage-rates-business-rate-increases.aspx>)
- Based on current usage; The Honda Pilot averages approximately 4,000+ miles per year.
- $\$0.575 \times 4,000 = \$2,300$ anticipated mileage reimbursement, on average, if private vehicles were alternatively used. Should use increase by 1,000 (25%) the cost would approximate \$2,875.

Recommendation

PLAN Risk Management Officer and staff recommend the Finance committee approve the sale of the Honda Pilot and apply proceeds to PLAN Administrative Fund surplus.



Honda OAKLAND

327 34TH ST. • OAKLAND, CA 94609

(510) 420-9200

FAX (510) 420-9217

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Saturday 7:00 a.m. to 6:00 p.m.

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American Express • Discover
No personal checks accepted

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BAR # ARD00217132

US EPA ID # CAD-983620998

CUSTOMER NO. 78945	ADVISOR MIKE WEINSTEIN	TAG NO. 940 265	#INVOICE DATE 05/07/15	INVOICE NO. HOXS467242
ABAG PLAN CORP. 101 8TH ST OAKLAND, CA 94607-4707 BRAYANT@ABAGCA.GOV	LABOR RATE	LICENSE NO. APPLY	MILEAGE 101,161	COLOR SANDSTONE/S
	YEAR / MAKE / MODEL 05/HONDA/PILOT/UT 3.5 EXL 5SP AT	DELIVERY DATE 08/22/05		DELIVERY MILES 3
	VEHICLE I.D. NO. 5 F N Y F 1 8 5 2 5 B 0 4 0 6 7 6	SELLING DEALER NO.		PRODUCTION DATE
	F.T.E. NO.	P.O. NO.	R.D. DATE 04/21/15	
RESIDENCE PHONE 510-464-7969	BUSINESS PHONE 510-464-7900	COMMENTS		

MO: 101162

LABOR & PARTS	TECH(S)	WARRANTY	SPECIAL ARRANGEMENTS MUST BE MADE IN ADVANCE TO PICK UP YOUR CAR AFTER SERVICE DEPT. HOURS.																																				
# 1 01HOZ-TIREPRES TIRE PRESSURE CHECK PERFORM TIRE PRESSURE CHECK AND INFLATE SERVICE AS PER CA LEGISLATIVE ACT "AB 32" (all under inflated tires will be inflated to vehicle specification, all over-inflated tires will be left as they are) 34 PSI	1127		TERMS: CASH, VERIFIED CHECK OR CREDIT CARD (Visa, Mastercard, American Express) No credit allowed without prior approval.																																				
<table border="0"> <tr> <td>PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-</td> <td></td> <td></td> <td></td> </tr> <tr> <td>JOB # 1</td> <td>1</td> <td></td> <td>0.00</td> </tr> <tr> <td colspan="3">JOB # 1 TOTAL PARTS</td> <td>0.00</td> </tr> <tr> <td colspan="3">PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-</td> <td></td> </tr> <tr> <td>JOB # 2</td> <td>1</td> <td>04770-S9A-405 25113810104631</td> <td>0.00</td> </tr> <tr> <td colspan="3">JOB # 2 TOTAL PARTS</td> <td>0.00</td> </tr> <tr> <td colspan="3">PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-</td> <td></td> </tr> <tr> <td>JOB # 3</td> <td>1</td> <td></td> <td>0.00</td> </tr> <tr> <td colspan="3">JOB # 3 TOTAL PARTS</td> <td>0.00</td> </tr> </table>	PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-				JOB # 1	1		0.00	JOB # 1 TOTAL PARTS			0.00	PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-				JOB # 2	1	04770-S9A-405 25113810104631	0.00	JOB # 2 TOTAL PARTS			0.00	PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-				JOB # 3	1		0.00	JOB # 3 TOTAL PARTS			0.00	1127		If any of the parts listed above contain the code "OEM-REM", then such part has been refurbished or remanufactured. Remanufactured parts meet manufacturer-approved service part requirements and are made from previously used components in a process that involves disassembly, inspection, cleaning, update of software and replacement of parts as appropriate, testing and reassembly. Refurbished parts meet manufacturer-approved service part requirements and are previously used parts that are inspected, cleaned, tested and repackaged.
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JOB # 3 TOTAL PARTS			0.00																																				
# 2 49HOZ14-045 DRIVER AIRBAG INFLAT REPLACE DRIVER SIDE AIRBAG INFLATOR DUE TO THE POSSIBILITY THAT IT MAY PRODUCE EXCESSIVE PRESSURE AFTER LONG-TERM EXPOSURE TO HIGH ABSOLUTE HUMIDITY AS PER BULLETIN 14-045 INSTALL INFLATOR	1127		If any of the parts listed above contain the code "NON-OEM", then THIS ESTIMATE HAS BEEN PREPARED BASED ON THE USE OF ONE OR MORE AFTERMARKET PARTS SUPPLIED BY A SOURCE OTHER THAN THE MANUFACTURER OF YOUR MOTOR VEHICLE. WARRANTIES APPLICABLE TO THESE PARTS ARE PROVIDED BY THE PARTS MANUFACTURER OR DISTRIBUTOR RATHER THAN BY THE MANUFACTURER OF YOUR VEHICLE.																																				
# 3 77HOZLOANER RENTAL VEHICLE THIS RENTAL VEHICLE IS AUTHORIZED CONTINGENT ON BEING RETURNED WITHIN THE SPECIFIED TIME. HONDA OF OAKLAND WILL NOT BE RESPONSIBLE FOR ANY FUEL CHARGES OR ADDITIONAL INSURANCES OFFERED BY RENTAL AGENCY. RENTAL VEHICLES MUST BE RETURNED TO RENTAL AGENCY. THIS VEHICLE IS GOOD FOR 24 HOURS ONLY AND ANY ADDITIONAL TIME WILL BE THE CUSTOMERS RESPONSIBILITY. CUSTOMER ACKNOWLEDGES THE ABOVE SIGNATURE..... DATE AND TIME CUSTOMER CONTACTED..... DATE AND TIME RENTAL AGENCY CONTACTED..... WHO CONTACTED..... RENTAL AMOUNT..... INVOICE NUMBER.....	1127		By leaving your car for servicing or repair, you are expressly consenting to the installation of either new, remanufactured, refurbished or aftermarket third party parts at the discretion of the servicer.																																				
# 4+14HOZ-6CYLTBELT 6CYL TIMING BELT Added Operation (HCOWEINSTEIN @ 05/06/2015 12:03) REPLACE TIMING BELT AND DRIVE BELTS ON 6 CYLINDER VEHICLES SCHEDULED MAINTENANCE	1127	831.00	Customer agrees that this Agreement includes all of the terms and conditions on the front and back side hereof, that this Agreement cancels and supersedes any prior agreement including oral agreements, and as of the date above comprises the entire agreement between Customer and Dealer relating to these repairs or other matters referred to on the front or back side of this document.																																				

The Reynolds and Reynolds Company, ERM/MTW/VE CC714037 Q (10/14)

HONDA

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RESIDENCE PHONE 510-464-7969	BUSINESS PHONE 510-464-7900	COMMENTS		
				MO: 101162

REPLACE TIMING BELT WATER PUMP DRIVE BELTS COOLANT AND TENSIONER

PARTS	QTY	FP-NUMBER	DESCRIPTION	UNIT PRICE	
JOB # 4	1	14400-RCA-A01	BELT, TIM	80.48	80.48
JOB # 4	1	19200-RDV-J01	WATER PUM	189.43	189.43
JOB # 4	1	38920-RCA-A03	BELT, COM	51.90	51.90
JOB # 4	1	14520-RCA-A01	TENSIONER	162.40	162.40
JOB # 4 TOTAL PARTS					484.21
JOB # 4 TOTAL LABOR & PARTS					1315.21

SUBLET	PO#	VEND INV#	INV.DATE	DESCRIPTION	
JOB # 3	128435		05/07/15	RENTAL	
TOTAL - SUBLET					WARRANTY 0.00

MISC	CODE	DESCRIPTION	CONTROL NO	
JOB # 4	30PA	15% PARTS		-72.63
JOB # 4	30LA	15% LABOR		-124.65
TOTAL - MISC				-197.28

ESTIMATE
 CUSTOMER HEREBY ACKNOWLEDGES RECEIVING
 ORIGINAL ESTIMATE OF \$0.00 (+TAX)
 APPROVED REVISED ESTIMATE (# 1) OF \$1157.00 (+TAX) ON 05/06/15 AT 05:39pm
 BY ABAG PLAN CORP. COMMENTS

HONDA OF OAKLAND 327 34TH ST OAKLAND, CA 94611	TOTAL LABOR....	831.00
PERFORMED BY /	TOTAL PARTS....	484.21
SPOKE TO /	TOTAL SUBLET...	0.00
TIME /	TOTAL G.O.G....	0.00
REPAIRS EXPLAINED Y / N	TOTAL MISC CHG.	0.00
	TOTAL MISC DISC	-197.28
	TOTAL TAX.....	39.11
	TOTAL INVOICE \$	1157.04

NOW YOU CAN MAKE YOUR NEXT SERVICE APPOINTMENT ONLINE! JUST VISIT US AT WWW.HONDAOAKLAND.COM AND CLICK ON THE PARTS/SERVICE BUTTON TO MAKE YOUR APPOINTMENT.

SPECIAL ARRANGEMENTS MUST BE MADE IN ADVANCE TO PICK UP YOUR CAR AFTER SERVICE DEPT. HOURS.
TERMS:
CASH, VERIFIED CHECK OR CREDIT CARD (Visa, Mastercard, American Express)
No credit allowed without prior approval.

If any of the parts listed above contain the code "OEM-REM", then such part has been refurbished or remanufactured. Remanufactured parts meet manufacturer-approved service part requirements and are made from previously used components in a process that involves disassembly, inspection, cleaning, update of software and replacement of parts as appropriate, testing and reassembly. Refurbished parts meet manufacturer-approved service part requirements and are previously used parts that are inspected, cleaned, tested and repackaged.

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Customer agrees that this Agreement includes all of the terms and conditions on the front and back side hereof, that this Agreement cancels and supersedes any prior agreement including oral agreements, and as of the date above comprises the entire agreement between Customer and Dealer relating to these repairs or other matters referred to on the front or back side of this document.

CUSTOMER SIGNATURE

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Honda of Oakland

AUTOMOBILE STATUS REPORT

PREPARED FOR: **ABAG PLAN CORP.**

Printed on 05/11/2015 12:23 PM



Abag Plan Corp.

101 8th St

Oakland Ca 946074707

5104647969

DATE May 11, 2015

VIN 5FNYF18525B040676

YEAR 2005

MAKE HO

MODEL PILOT

MILEAGE 101161

RO # 467242



Honda of Oakland

Michael Weinstein

michael.weinstein@pscauto.com

327 34th Street

Oakland CA 94609

5104209200



dealertrack technologies

HONDA OF OAKLAND SERVICE COMMITMENT

Excellence at every turn... and every straightaway

Our dealership's primary goal is to satisfy every customer at every opportunity. You visit our service department regularly, and we have developed a number of ways to make your visit more comfortable and informative. We know that you want straight answers, and that's the only way we will deliver it to you.

We understand that your knowledge of your vehicle and its necessary repairs is probably not on par with the understanding that your technician has. In order to be sure that his findings and reporting is as clear and concise as possible, we use this Vehicle Information Booklet as a tool to help us communicate your vehicle's condition to you.

Our technicians are the most qualified to work on your vehicle. They have trained extensively, and partake in continuing education regularly to be sure that they are up to date on any changes and improvements handed down from the manufacturer. Our service advisors strive to make your experience with us a pleasant one. They are here to attend to your automotive needs as well as communicate effectively between your technician and you.

Please make yourself comfortable in our waiting area. Watch some TV, use your laptop with our free WI-FI access or just relax and enjoy the quiet. Our courtesy shuttle can take you shopping, to a movie or home if you prefer.

We appreciate your business and will continue to strive for excellence in everything we do for you.



MULTI-POINT INSPECTION FORM



RO#: 467242

Customer Name: ABAG PLAN CORP.

Created: 04/21/2015 12:00:00 AM

Printed on 05/11/2015 12:23 PM

Advisor Name: Michael Weinstein

Technician Name: New T

VIN: 5FNYF18525B040676

Checked & Okay at this Time

May Require Future Attention

Requires Immediate Attention

Interior / Exterior

- Bulbs and Lights
- Windshield Washer Spray / Wiper Operation / Wiper Blades Wiper Arms / Including Rear (if applicable)
- Windshield Condition (inspect for Cracks, Chips, or Pitting)
- Upholstery / Carpet / Floor Mats / Mirrors / Glass
- Emergency Brake Adjustment
- Horn Operation
- Fuel Tank Cap Gasket
- Clutch Operation (if equipped)
- Air Conditioning Filter (if equipped)
- Cabin/HEPA Filter (if equipped)
- Wiper Blades

Under Vehicle

- Shock Absorbers / Suspension
- Steering Gear Box / Linkage and Boots / Ball Joints / Dust Covers
- Muffler / Exhaust Pipes / Mountings
- Engine Oil and/or Fluid Leaks
- Drive Shaft Boots / Constant Velocity Boots / U-joints / Transmission Linkage (if equipped)
- Transmission / Differential / Transfer Case (Check Fluid Level, Fluid Condition and Fluid Leaks)
- Fuel Lines and Connections / Fuel Tank Band / Fuel Tank Vapor Vent System Hoses
- Inspect Nuts and Bolts on Body Chassis

Under Hood

- Fluid Levels: Oil / Coolant / Battery / Power Steering / Brake Fluid / Washer
- Engine Air Filter
- Drive Belts (condition and adjustment)
- Cooling System Hoses / Heater Hoses / Air Conditioning Hoses and Connections
- Radiator Core / Air Conditioning Condenser (if equipped)

Battery Performance

- Battery Terminals / Cables / Mountings
- Check Condition of Battery (Storage Capacity Test if Applicable)

Tread Depth (measured in 1/32")



- LF - --
- RF - --
- LR - --
- RR - --

Abnormal Wear Pattern of Tires

- LF - --
- RF - --
- LR - --
- RR - --

Check Brake Linings (measured in millimeters)

- LF - --
- RF - --
- LR - --
- RR - --

In the process of inspecting your vehicle for safety and reliability, your technician **New T** made the following observations and recommends that you do the necessary repairs to resolve these issues.

Red: requires immediate attention.

Yellow: in need of attention soon.

Timing Belt Replacement

Item Description

The timing belt drives the camshaft which controls the opening and closing of the engine valves.

Reason

If not replaced, a timing belt, e.g., a loose, noisy, or broken timing belt, can have disastrous consequences. Repairs can range from simple timing belt to major engine repairs for damaged pistons and bent valves.



Timing Belt

Spark Plugs Replacement

Item Description

The spark plug is a device containing two electrodes across which electricity jumps, to produce a spark to fire the fuel charge.

Reason

If not replaced, worn spark plugs can cause poor fuel economy, poor drivability, difficulty starting the engine, and high pollution emissions.



Spark Plugs

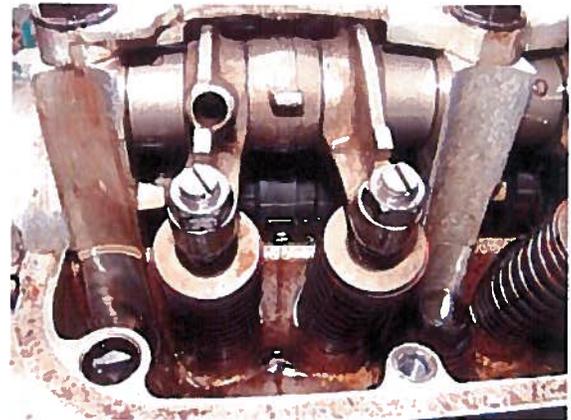
Valve Adjustment

Item Description

Heat produced in the engine causes internal engine components to expand and contract. As the engine heats up, proper valve clearance is essential for optimal performance. Engines are made of many different materials and metals. Each material expands at a different rate and each engine component is subjected to different levels of heat. Manufacturers design engines to have space, e.g. valve clearance, between components so that the various components can rotate and function properly.

Reason

If not adjusted correctly, premature wear of engine's intake and exhaust valves will occur, causing engine idle and drivability problems, as well as excess pollution.



Valve Adjustment

Brake Job - Front (Replace Pads and Rotors)

Item Description

Brake pads are the parts of a car's braking system that actually take the brunt of the frictional force necessary to stop the car. In a disc brake system, the brake pedal activates a hydraulic line which squeezes calipers against the rotors of the car's tires. Brake pads are positioned between the calipers and the rotors to absorb the energy and heat, and then provide enough grip to stop the car. Brake rotors are the parts within the wheels of an automobile which brake pads squeeze in order to slow the rotation of the wheel and bring the vehicle to a stop.

Reason

Brake pads must be replaced before the friction material is worn away completely. When replacing the brake pads it is best to replace the rotors as well. This will allow the braking system to work at its highest level of performance, and will also allow the new pads to have the longest life possible.



Pads&Rotors

Brake Job - Rear (Replace Pads/Resurface Rotors)

Item Description

Brake pads are the parts of a car's braking system that actually take the brunt of the frictional force necessary to stop the car. In a disc brake system, the brake pedal activates a hydraulic line which squeezes calipers against the rotors of the car's tires. Brake pads are positioned between the calipers and the rotors to absorb the energy and heat, and then provide enough grip to stop the car. Brake pad material wears out over time. Brake pads should be periodically inspected for wear, which is highly variable depending on vehicle weight and driver habits.

Reason

Brake pads must be replaced before the friction material is worn away completely. If it isn't, metal-to-metal contact will occur between the brake rotor and the worn-out brake pad. If metal-to-metal contact occurs, the brake rotor will be damaged, and it will need to be resurfaced or replaced. When the pads are replaced, the rotor must be resurfaced smooth to allow the new pads to have an even contact surface to work with. Only a small amount of material can be machined off of a rotor before it becomes unusable and must be replaced.



Brakes

Repair Estimate

ABAG PLAN CORP.
H: (510) 464-7969
M: (510) 464-7969
W: (510) 464-7900
2005 HO PILOT
5FNYF18525B040676
RO #467242
101,161 miles

Service Advisor
Michael Weinstein
michael.weinstein@pscauto.com

Honda of Oakland

Service Name	Price
[Primary]: 01HOZ-TIREPRES : TIRE PRESSURE CHECK (W)	0
[Primary]: 49HOZ14-045 : DRIVER AIGBAG INFLAT (W)	0
[Primary]: 77HOZLOANER : RENTAL VEHICLE (W)	0
Timing Belt Replacement	950.00 <i>COMPLETED</i> ✓
Spark Plugs Replacement	300.00
Valve Adjustment	600.00
Brake Job - Front (Replace Pads and Rotors)	585.00
Brake Job - Rear (Replace Pads/Resurface Rotors)	289.95

Printed on 05/11/2015 12:23 PM
Quote expires on 06/10/2015

Subtotal 2724.95
Total 2724.95

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Why ads?

2005 Honda Pilot Pricing Report

Trade In to a Dealer



Style: EX-L Sport Utility 4D
Mileage: 101,161



Trade-In Values valid for your area through 5/7/2015
Good Condition

Vehicle Highlights

Fuel Economy:
City 15/Hwy 20/Comb 17 MPG

Max Seating: 8

Doors: 4

Engine: V6, VTEC, 3.5 Liter

Drivetrain: 4WD

Transmission: Automatic

EPA Class: Sport Utility Vehicles

Body Style: Sport Utility

Country of Origin: Japan

Country of Assembly: Canada

Your Configured Options

Our pre-selected options, based on typical equipment for this car.

✓ Options that you added while configuring this car.

Engine

V6, VTEC, 3.5 Liter

Transmission

Automatic

Drivetrain

4WD

Braking and Traction

Traction Control

ABS (4-Wheel)

Comfort and Convenience

Air Conditioning

Air Conditioning, Rear

Power Windows

Power Door Locks

Cruise Control

Steering

Power Steering

Tilt Wheel

Entertainment and Instrumentation

AM/FM Stereo

Cassette

CD (Multi Disc)

Safety and Security

Dual Air Bags

Side Air Bags

Seats

Power Seat

Leather

Roof and Glass

✓ Sun Roof (Sliding)

Privacy Glass

Cargo and Towing

Roof Rack

Wheels and Tires

Alloy Wheels

Exterior Color

✓ Beige

Glossary of Terms

Kelley Blue Book® Trade-In Value - This is the amount you can expect to receive when you trade in your car to a dealer. This value is determined based on the style, condition, mileage and options indicated.

Trade-In Range - The Trade-In Range is Kelley Blue Book's estimate of what you can reasonably expect to receive this week based on the style, condition, mileage and options of your vehicle when you trade it in to a dealer. However, every dealer is different and values are not guaranteed.

Tip:

It's crucial to know your car's true condition when you sell it, so that you can price it appropriately. Consider having your mechanic give you an objective report.

Kelley Blue Book® Private Party Value - This is the starting point for negotiation of a used-car sale between a private buyer and seller. This is an "as is" value that does not include any warranties. The final price depends on the car's actual condition and local market factors.

Private Party Range - The Private Party Range is Kelley Blue Book's estimate of what you can reasonably expect to receive this week for a vehicle with stated mileage in the selected condition and configured with your selected options, excluding taxes, title and fees when selling to a private party.

Excellent Condition - 3% of all cars we value. This car looks new and is in excellent mechanical condition. It has never had paint or bodywork and has an interior and body free of wear and visible defects. The car is rust-free and does not need reconditioning. Its clean engine compartment is free of fluid leaks. It also has a clean title history, has complete and verifiable service records and will pass safety and smog inspection.

Very Good Condition - 23% of all cars we value. This car has minor wear or visible defects on the body and interior but is in excellent mechanical condition, requiring only minimal reconditioning. It has little to no paint and bodywork and is free of rust. Its clean engine compartment is free of fluid leaks. The tires match and have 75% or more of tread. It also has a clean title history, with most service records available, and will pass safety and smog inspection.

Good Condition - 54% of all cars we value. This car is free of major mechanical problems but may need some reconditioning. Its paint and bodywork may require minor touch-ups, with repairable cosmetic defects, and its engine compartment may have minor leaks. There are minor body scratches or dings and minor interior blemishes, but no rust. The tires match and have 50% or more of tread. It also has a clean title history, with some service records available, and will pass safety and smog inspection.

Fair Condition - 18% of all cars we value. This car has some mechanical or cosmetic defects and needs servicing, but is still in safe running condition and has a clean title history. The paint, body and/or interior may need professional servicing. The tires may need replacing and there may be some repairable rust damage.

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Kelley Blue Book The Trusted Resource®



Advertisement

Why ads?

2005 Honda Pilot Pricing Report

Style: EX-L Sport Utility 4D
Mileage: 101,161



Sell To Private Party



Private Party Values valid for your area through 5/7/2015

Vehicle Highlights

Fuel Economy:
City 15/Hwy 20/Comb 17 MPG

Max Seating: 8

Doors: 4

Engine: V6, VTEC, 3.5 Liter

Drivetrain: 4WD

Transmission: Automatic

EPA Class: Sport Utility Vehicles

Body Style: Sport Utility

Country of Origin: Japan

Country of Assembly: Canada

Your Configured Options

Our pre-selected options, based on typical equipment for this car.

✓ Options that you added while configuring this car.

Engine

V6, VTEC, 3.5 Liter

Transmission

Automatic

Drivetrain

4WD

Braking and Traction

Traction Control

ABS (4-Wheel)

Comfort and Convenience

Air Conditioning

Air Conditioning, Rear

Power Windows

Power Door Locks

Cruise Control

Steering

Power Steering

Tilt Wheel

Entertainment and Instrumentation

AM/FM Stereo

Cassette

CD (Multi Disc)

Safety and Security

Dual Air Bags

Side Air Bags

Seats

Power Seat

Leather

Roof and Glass

✓ Sun Roof (Sliding)

Privacy Glass

Cargo and Towing

Roof Rack

Wheels and Tires

Alloy Wheels

Exterior Color

✓ Beige

Glossary of Terms

Kelley Blue Book® Trade-In Value - This is the amount you can expect to receive when you trade in your car to a dealer. This value is determined based on the style, condition, mileage and options indicated.

Trade-In Range - The Trade-In Range is Kelley Blue Book's estimate of what you can reasonably expect to receive this week based on the style, condition, mileage and options of your vehicle when you trade it in to a dealer. However, every dealer is different and values are not guaranteed.

Tip:

It's crucial to know your car's true condition when you sell it, so that you can price it appropriately. Consider having your mechanic give you an objective report.

Kelley Blue Book® Private Party Value - This is the starting point for negotiation of a used-car sale between a private buyer and seller. This is an "as is" value that does not include any warranties. The final price depends on the car's actual condition and local market factors.

Private Party Range - The Private Party Range is Kelley Blue Book's estimate of what you can reasonably expect to receive this week for a vehicle with stated mileage in the selected condition and configured with your selected options, excluding taxes, title and fees when selling to a private party.

Excellent Condition - 3% of all cars we value. This car looks new and is in excellent mechanical condition. It has never had paint or bodywork and has an interior and body free of wear and visible defects. The car is rust-free and does not need reconditioning. Its clean engine compartment is free of fluid leaks. It also has a clean title history, has complete and verifiable service records and will pass safety and smog inspection.

Very Good Condition - 23% of all cars we value. This car has minor wear or visible defects on the body and interior but is in excellent mechanical condition, requiring only minimal reconditioning. It has little to no paint and bodywork and is free of rust. Its clean engine compartment is free of fluid leaks. The tires match and have 75% or more of tread. It also has a clean title history, with most service records available, and will pass safety and smog inspection.

Good Condition - 54% of all cars we value. This car is free of major mechanical problems but may need some reconditioning. Its paint and bodywork may require minor touch-ups, with repairable cosmetic defects, and its engine compartment may have minor leaks. There are minor body scratches or dings and minor interior blemishes, but no rust. The tires match and have 50% or more of tread. It also has a clean title history, with some service records available, and will pass safety and smog inspection.

Fair Condition - 18% of all cars we value. This car has some mechanical or cosmetic defects and needs servicing, but is still in safe running condition and has a clean title history. The paint, body and/or interior may need professional servicing. The tires may need replacing and there may be some repairable rust damage.

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